



JAMES COOK HIGH SCHOOL

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To Whom It May Concern

We contracted Watershed Limited to provide Project Management services, as required by the changes in Ministry of Education guidelines, in 2009. At that time, after full consideration of the services offered by Watershed and an examination and analysis of our internal facilities management, we determined to contract with Watershed to offer both Project Management and Property Management. We saw an opportunity to use a coordinated approach to these two parts of our work stream, particularly given that the school was engaged in a long term major upgrade of all school property. We saw the possibility of gaining significant efficiencies by this approach.

We have been extremely pleased with the work that Watershed has done for us. In terms of major projects our staff have been delighted with the quality and scope of the work that has been done, and the Board has been very satisfied with the financial oversight of all projects. Every project has come in on time, on budget, and of superior quality. Staff, students and parents have been very complimentary about the standard and vision of the work we have received from Watershed. I have been particularly impressed with the drop in my workload in terms of having to manage a varying range of Architects, Engineers and other contractors.

Watershed has also assisted us to streamline the property staff we have at this school with significant savings in the Board's salary commitments. Their responsibilities have included all long term maintenance and monitoring of the school environment. Their advice as to how we will get better value out of the expenditure we make in the property area has resulted in significant savings to the Board, as well as a greatly improved schooling environment. They have managed all external contractors on our behalf, and ensured that all work done is of acceptable standards, and fits well with the school's general cycle of operation. There is no doubt in the minds of the Board, the staff and the students that the school is in much better shape because of the work Watershed have done in the maintenance area.

We have been so satisfied with the work that Watershed did in their initial Watershed contract that we have recently extended the contract for a further five years. I am happy to give personal recommendation as to the work that Watershed can do for a school.

Yours faithfully

B E Smith

Principal



INVESTOR IN PEOPLE

Quality Education that Develops the Personal Excellence of every Student